



➔ **1st. International Matchmaking Program of Food Technology, Additives and Ingredients Buyers**

From September, 23, 24 and 25 of 2008, was carried out the "1st. **International Matchmaking Program of Food Technology, Additives and Ingredients Buyers**" in Costa Salguero Trade Center of Buenos Aires. The Matchmaking Program was realized within **Tecno Fidta 2008**.

The exhibition counted with a total of **300 exhibitors**, with **21 official supporters** and an area destined for conferences about different issues that are important for the sector.

➔ The **international companies** selected for the Matchmaking Program were:

- **Industrias Borja Inborja S.A. (Ecuador)**

Beverages and Fruits Industry- www.inborja.com.ar

- **Aditivos y Maquinarias Cia. Ltda.. Aditmaq (Ecuador)**

Meat, Beverages, Sweets, Bakery and Dairy Industry - www.aditmaq.com

- **Baby Bode Empreendimentos Agropecuarios Ltda. (Brazil)**

Cold-Storage Industry - www.babybode.com.br

- **Frigorífico Regional de Barreiras (Brazil)**

Cold-Storage Industry - www.fribarreiras.com.br

- **Grupo Marcfi S.A. (Guatemala)**

Bakery, Meat, Beverages and Sweets Industry – www.foodmachine.us

- **Lavery Panamá S.A. (Panama)**

Dairy and Beverages Industry – www.grupolavery.com.ar

All the traders emphasized the size and quality of the exhibition and that the meetings exceeded all expectations.

➔ The **34 argentine companies** that participated of the Matchmaking Program were:

BOMBADUR
AB CONSULTORES
GALAXIE
TRYTECH
PRFV LINER
TEKSOR
GASATEX
TRES VALLES
DRUIDA
FINESCHI
DAMINI
TECNOFRIG
CHIACCHIERA
LUSA
CRIPA
ADEPIA
ALMATEC

PLASTICOS DISE
MAREL FOOD SYSTEM
GAPI
INDATA
FRAUSTCHI
DESIMEC AMMATURO
CASEROS INOXIDABLES
BARBARELLA
BOMBAS BOREMAN
AGUAS Y PROCESOS
CHEMTON
CAMARA ARG. DE ARANDANOS
CHEMICAL
JOHNSON CONTROLS
TURBOVAC
ACEROS CORONA
PANELCAR

The main suggestions and commentaries of the foreign companies after the meetings emphasized the **competitive prices of the sector, the innovation of the supply and processes, the high quality and the services of the after-sales** that have a great impact in the purchase decision.

It is possible to emphasize that this is the first action of commercial promotion carried out by the Export.Ar Foundation for the sector of food technology. Besides, this Foundation is developing a **Program of Sectorial Promotion (PPS)** along with the **Association of Food Industry Suppliers (ADEPIA)**, which will provide key information to develop the platform of promotion for the exports of a sector in evident growth and with an exporting potential.

Congratulations!